

Jewish Home Family and Affiliates

Consolidated Financial Statements
and Supplementary Information

December 31, 2021 and 2020

Jewish Home Family and Affiliates

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Independent Auditors' Report

To the Board of Directors of
Jewish Home Family and Affiliates

Opinion

We have audited the consolidated financial statements of Jewish Home Family and Affiliates and subsidiaries (the Family), which comprise the consolidated balance sheet as of December 31, 2021, and the related consolidated statements of operations, changes in net assets and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Family as of December 31, 2021, and the results of their operations, changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America (GAAP).

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Family and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other Matter

The financial statements of the Family as of December 31, 2020, were audited by other auditors whose report dated May 10, 2021, expressed an unmodified opinion on those statements.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with GAAP, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Family's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Family's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Family's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on pages 24 through 26 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, changes in net assets and cash flows of the individual organizations, and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Baker Tilly US, LLP

Iselin, New Jersey
April 25, 2022

Jewish Home Family and Affiliates

Consolidated Balance Sheets

December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Assets		
Current Assets		
Cash and cash equivalents	\$ 15,805,125	\$ 14,103,724
Accounts receivable, net of allowance for uncollectible accounts	3,345,804	3,910,251
Promises to give (Note 4)	1,954,466	3,807,366
Insurance recovery receivable	306,260	125,000
Health insurance and workers' compensation fund	484,936	348,720
Prepaid expenses and other current assets	864,239	862,810
Total current assets	<u>22,760,830</u>	<u>23,157,871</u>
Investments (Note 6)	<u>24,774,846</u>	<u>24,306,105</u>
Property and Equipment, Net (Note 5)	<u>79,647,311</u>	<u>63,563,430</u>
Other Assets		
Resident security deposits	1,121,321	879,198
Promises to give, net of current portion (Note 4)	3,163,425	3,389,192
Beneficial interest in perpetual trust	175,269	159,962
Resident funds	93,411	80,937
Other assets	154,500	154,500
Total other assets	<u>4,707,926</u>	<u>4,663,789</u>
Total assets	<u><u>\$ 131,890,913</u></u>	<u><u>\$ 115,691,195</u></u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 4,458,245	\$ 3,474,077
Current portion of long-term debt (Note 8)	1,145,394	1,860,279
Retainage payable	1,563,396	835,048
Deferred revenue	613,305	562,645
Health insurance accrual	439,880	430,754
Accrued compensation and related liabilities	3,468,404	3,581,790
Total current liabilities	<u>11,688,624</u>	<u>10,744,593</u>
Long-Term Debt, Net of Current Portion and Unamortized Deferred Financing Costs (Note 8)	<u>30,172,756</u>	<u>22,186,969</u>
Other Long-Term Liabilities		
Resident security deposits	1,121,321	879,198
Resident funds	93,411	80,937
Other long-term liabilities	147,888	88,475
Total other long-term liabilities	<u>1,362,620</u>	<u>1,048,610</u>
Total liabilities	<u>43,224,000</u>	<u>33,980,172</u>
Net Assets (Note 9)		
Without donor restrictions	70,334,896	64,935,209
With donor restrictions	18,332,017	16,775,814
Total net assets	<u>88,666,913</u>	<u>81,711,023</u>
Total liabilities and net assets	<u><u>\$ 131,890,913</u></u>	<u><u>\$ 115,691,195</u></u>

See notes to consolidated financial statements

Jewish Home Family and Affiliates

Consolidated Statements of Operations
Years Ended December 31, 2021 and 2020

	2021	2020
Operating Revenue and Other Support		
Net resident service revenues	\$ 39,714,080	\$ 34,395,688
Contributions and fundraising	2,098,501	2,299,387
Grant revenue	1,209,988	2,160,682
PPP loan forgiveness	6,188,648	-
Gain on sale of property (Note 5)	-	5,497,623
Other operating revenue	417,799	165,725
Net assets released from restrictions used in operations	180,501	422,912
Total operating revenue and other support	49,809,517	44,942,017
Expenses		
Medical and related functions	20,391,863	19,558,928
Service departments	7,748,136	7,391,891
Support services	6,975,941	8,310,013
Payroll taxes and employee benefits	7,229,383	6,258,391
Depreciation	2,511,663	2,565,835
Interest and related expenses	604,405	675,829
Disposal of property, equipment and construction in process	451,264	16,157
Bad debt expense	505,999	361,000
Fundraising expenses	500,359	487,403
Total expenses (Note 14)	46,919,013	45,625,447
Operating gain (loss)	2,890,504	(683,430)
Nonoperating Income		
Dividends and interest	399,670	447,539
Net realized and unrealized gains on investments	2,109,513	11,100
Total nonoperating income	2,509,183	458,639
Revenues in excess of (less than) expenses	5,399,687	(224,791)
Net Assets Released From Restrictions for Capital Purchases	-	4,077,635
Increase in net assets without donor restrictions	\$ 5,399,687	\$ 3,852,844

See notes to consolidated financial statements

Jewish Home Family and Affiliates

Consolidated Statements of Changes Net Assets
Years Ended December 31, 2021 and 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Net Assets, December 31, 2019	\$ 61,082,365	\$ 19,573,879	\$ 80,656,244
Revenues less than expenses	(224,791)	-	(224,791)
Change in beneficial interest in perpetual trust	-	11,889	11,889
Public contributions	-	1,364,836	1,364,836
Net assets released from restrictions	4,077,635	(4,500,547)	(422,912)
Dividends and interest	-	126,852	126,852
Realized and unrealized gains on investments (Note 6)	-	198,905	198,905
Net Assets, December 31, 2020	64,935,209	16,775,814	81,711,023
Revenue in excess of expenses	5,399,687	-	5,399,687
Change in beneficial interest in perpetual trust	-	22,507	22,507
Public contributions	-	1,067,296	1,067,296
Net assets released from restrictions	-	(180,501)	(180,501)
Dividends and interest	-	156,960	156,960
Realized and unrealized gains on investments (Note 6)	-	489,941	489,941
Net Assets, December 31, 2021	<u>\$ 70,334,896</u>	<u>\$ 18,332,017</u>	<u>\$ 88,666,913</u>

See notes to consolidated financial statements

Jewish Home Family and Affiliates

Consolidated Statements of Cash Flows
Years Ended December 31, 2021 and 2020

	2021	2020
Cash Flows From Operating Activities		
Increase in net assets	\$ 6,955,890	\$ 1,054,779
Adjustments to reconcile increase in net assets to net cash, cash equivalents and restricted cash provided by operating activities:		
Depreciation and amortization expense	2,511,663	2,565,835
Amortization of deferred financing costs	53,228	53,228
Bad debt expense	505,999	361,000
Realized and unrealized gains on investments	(2,599,454)	(210,005)
Net loss (gain) on disposal of property and equipment and construction in progress	451,264	(5,481,465)
Public contributions	(1,067,296)	(1,364,836)
Forgiveness of PPP loan	(6,188,648)	-
Changes in assets and liabilities that (used) provided cash, cash equivalents and restricted cash:		
Accounts receivable	58,448	(620,589)
Prepaid expenses and other current assets	(1,429)	(57,037)
Insurance recovery receivable	(181,260)	(39,619)
Health insurance and workers' compensation reserve	9,126	41,867
Promises to give	2,078,667	2,667,220
Accounts payable and accrued expenses	621,796	1,902,067
Retainage payable	728,348	835,048
Other long-term liabilities	59,413	1,895
Accrued compensation and related liabilities	(113,386)	(100,477)
Deferred revenue	50,660	56,105
Resident security deposits and resident funds	254,597	(246,744)
Net cash, cash equivalents and restricted cash provided by operating activities	4,187,626	1,418,272
Cash Flows From Investing Activities		
Net change in beneficial interest in perpetual trust	(15,307)	(11,889)
Purchase of property and equipment	(18,684,436)	(11,698,943)
Proceeds from sale of securities	7,626,240	2,522,518
Purchase of securities	(5,495,527)	(4,457,366)
Investment in joint venture	-	(75,000)
Proceeds from sale of property and equipment	-	11,105,724
Net cash, cash equivalents and restricted cash used in investing activities	(16,569,030)	(2,614,956)
Cash Flows From Financing Activities		
Proceeds from issuance of long-term debt	14,007,654	5,662,471
Repayment of borrowings	(601,332)	(6,627,107)
Public contributions	1,067,296	1,364,836
Net cash, cash equivalents and restricted cash provided by financing activities	14,473,618	400,200
Net increase (decrease) in cash, cash equivalents and restricted cash	2,092,214	(796,484)
Cash, Cash Equivalents and Restricted Cash, Beginning	15,167,580	15,964,064
Cash, Cash Equivalents and Restricted Cash, Ending	\$ 17,259,794	\$ 15,167,580
Classification of Cash, Cash Equivalents and Restricted Cash		
Cash and cash equivalents	\$ 15,805,125	\$ 14,103,724
Resident security deposits	1,121,321	879,198
Resident funds	93,411	80,937
Health insurance fund	239,937	103,721
Total cash, cash equivalents and restricted cash	\$ 17,259,794	\$ 15,167,580

See notes to consolidated financial statements

Jewish Home Family and Affiliates

Consolidated Statements of Cash Flows

Years Ended December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Supplemental Cash Flow Information		
Cash paid for interest, net of capitalized interest	<u>\$ 578,284</u>	<u>\$ 549,178</u>
Property and equipment included in accounts payable	<u>\$ 2,295,202</u>	<u>\$ 1,932,830</u>
Income taxes paid for 1 Pond sale and JHF Rehab	<u>\$ 10,207</u>	<u>\$ 780,000</u>

See notes to consolidated financial statements

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

1. Nature of Business

Jewish Home Family and Affiliates (the Family) includes Jewish Home at Rockleigh (JHR), which operates a 180-bed long-term skilled nursing facility in Rockleigh, New Jersey; Jewish Home Assisted Living (JHAL), which operates a 107-unit assisted living facility in River Vale, New Jersey; Jewish Home at Home, Inc. (JHH), which provides services to the elderly to assist them in continuing to reside in their home environment; JHF 1 Pond LLC (1 Pond), which is an entity established in 2015 to acquire land for future expansion of the campus in Rockleigh, New Jersey; 1 Pond Tenant LLC (1 Pond Tenant), which is an entity established in 2015 in conjunction with 1 Pond to be able to assign the lease for the tenant of 1 Pond; Jewish Home Foundation of North Jersey, Inc. (JHF or the Foundation), which is a foundation whose mission is to support various programs of JHR, JHAL, JHH and 1 Pond; Jewish Home and Rehabilitation Center (JHRC), which is an entity affiliated with JHF; JHF Rehab, LLC, which was established in 2020 to provide therapy services, and Jewish Home Family, Inc. (JFAMILY), which is the sole corporate member of the affiliated entities described herein and provides administrative leadership and support for the affiliates. In March of 2020, 1 Pond was sold, and the affiliated entities of 1 Pond and 1 Pond Tenant were dissolved. Subsequent to December 31, 2021, the Family established JHF Nurse Recruitment, LLC to participant in the investment of nurse recruitment.

2. Significant Accounting Policies

Principles of Consolidation

The consolidated financial statements include the accounts of the Family and all its wholly owned and controlled affiliates. All material intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purpose of the consolidated balance sheets and statements of cash flows, cash and cash equivalents and restricted cash consist of cash balances and investments in highly liquid debt instruments purchased with an original maturity of three months or less.

Accounts Receivable

Accounts receivable for residents, insurance companies and governmental agencies are based on net charges. The Family assesses collectability on all accounts prior to providing services. An allowance for uncollectible accounts is recognized to reduce accounts receivable to its net realizable value for impairment of revenues for changes in resident credit worthiness. The allowance is estimated by management based on factors such as aging of the accounts receivable, and anticipated collection of the consideration. The allowance for uncollectible accounts amount to \$303,613 and \$159,647 at December 31, 2021 and 2020, respectively. Accounts are written off through bad debt expense when the Family has exhausted all collection efforts and accounts are deemed impaired.

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Notes to Consolidated Financial Statements
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Allowance for Uncollectible Promises to Give

The majority of the promises to give are received from a broad base of contributors. No allowance for uncollectible promises is provided based on management's evaluation of the collectability of promises to give.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the consolidated balance sheets. The fair value of substantially all securities is determined by quoted market prices. Investment return (including realized and unrealized gains and losses on investments, interest and dividends) is included in revenues in excess of (less than) expenses unless the investment return is restricted by donor or law. Interest income is measured as earned on the accrual basis. Dividends are measured on the ex-dividend date. Purchases and sales of securities and realized gains and losses are recorded on the trade date.

Investments are comprised of a variety of financial instruments. The fair values reported in the balance sheets are subject to various risks including changes in the equity markets, the interest rate environment and general economic conditions. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the fair value of investment securities, it is possible that the amounts reported in the balance sheets could change materially in the near term.

Property and Equipment

Property and equipment are recorded at cost. With the exception of works of art, depreciation is provided over the estimated useful lives of the assets using the straight-line method. The estimated useful lives are as follows:

	Depreciable Life (Years)
Buildings and improvements	40
Land improvements	15
Furniture and equipment	3-20

Deferred Financing Costs

Costs incurred in connection with the issuance of long-term debt are amortized over the term of the related debt using the straight-line method, which approximates the effective interest method, and are recorded net with long-term debt. See Note 8.

Professional and Other Liability Insurance

The Family is covered under an insurance policy for professional liabilities. A liability for asserted claims is recorded at the time it becomes estimable and probable. The Family also records an insurance recovery receivable for any claims that will be covered by the insurance carrier. The insurance recovery receivable is presented separately on the consolidated balance sheets, and the estimated liability is included within the accounts payable and accrued expenses on the consolidated balance sheets.

The Family is self-insured under a plan covering substantially all employees for health benefits effective January 1, 2020. The plan is covered by a stop-loss policy that covers claims over \$150,000 and \$110,000, as of December 31, 2021 and 2020, respectively, per employee per annum and aggregate claims in excess of \$4,195,020 and \$3,298,000, as of December 31, 2021 and 2020, respectively.

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Notes to Consolidated Financial Statements

December 31, 2021 and 2020

Deferred Revenue

Deferred revenue includes monthly resident revenue billed and collected in advance of services provided, as well as special events contribution revenue collected in advance of the special event.

Resident Service Revenue

Net resident service revenues are reported at the amount that reflects the consideration the Family expects to receive in exchange for the services provided. These amounts are due from residents or third-party payors and include variable consideration for retroactive adjustments, if any, under reimbursement programs. Performance obligations are determined based on the nature of the services provided. Net resident service revenues are recognized as performance obligations are satisfied.

The Family has elected the practical expedient allowed under Accounting Standards Codification (ASC) 606-10-32-18 and does not adjust the promised amount of consideration from residents or customers and third-party payors for the effects of a significant financing component due to the Family's expectation that the period between the time the services are provided to a resident or customer and the time that the resident or customer or a third-party payor pays for those services will be one year or less.

Skilled nursing and assisted living residency and services represent a bundle of services that are not capable of being distinct and, as such, are treated as a single performance obligation satisfied over time as services are rendered. The Family has concluded that each day that a resident receives services represents a separate contract and performance obligation based on the fact that residents have unilateral rights to terminate the contract after each day with no penalty or compensation due. The Family determines the transaction price based on contractually agreed-upon amounts or rates.

Service revenue for home health services and adult daycare services represents a bundle of services that is not capable of being distinct and, as such, is treated as a single performance obligation satisfied over time as services are rendered. The Family has concluded that each day that a patient receives services represents a separate contract and performance obligation based on the fact that residents have unilateral rights to terminate the contract after each day with no penalty or compensation due. The Family determines the transaction price based on contractually agreed-upon amounts or rates.

Variable consideration may also exist in the form of settlements with third-party payors as a result of retroactive adjustments due to audits, review or investigations. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor and the Family's historical settlement activity. The Family has not applied a constraint to the transaction price for settlement estimates, as the Family has determined that it is not probable that a significant reversal in the amount of the cumulative revenue recognized will occur in the future.

Private-pay rates are a per day or per hour charge based upon a predetermined fee schedule. Charges for the adult day health care are per day. Private-duty home care is charged per hour.

A summary of the payment arrangements with major third-party payors is as follows:

Medicare

Services rendered to Medicare program beneficiaries are paid at prospectively determined rates based upon clinical assessments completed by each facility.

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Notes to Consolidated Financial Statements
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Medicaid

Medicaid is a state-administered, federally and state-funded program established to provide health care services to indigent and the totally and permanently disabled. The New Jersey Medicaid program is a price-based prospective payment system, and payments are subject to retroactive adjustments. In the opinion of management, retroactive adjustments, if any, would not be material to the financial position or results of operations of the Family.

Insurance

Payment agreements with certain commercial insurance carriers, health maintenance organizations and preferred provider organizations provide for payment using prospectively determined daily rates.

The payment methodology related to these programs is based on cost and clinical assessments that are subject to review and final approval by Medicaid, Medicare and insurance companies. Adjustments that result from this final review and approval are insignificant and are recognized in the period in which the adjustment is made. In the opinion of management, adequate provision has been made for any adjustment that may result from such third-party review.

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. Management believes it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoings. While no such regulatory inquiries have been made, compliance with such laws and regulations may result in significant regulatory action, including fines, penalties and exclusion from the Medicare and Medicaid programs. In addition, the contracts the Family has with commercial payors also provide for retroactive audit and review of claims.

Net Assets (Deficit)

Net assets (deficit), revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets (deficit) and changes therein are classified and reported as follows:

Net Assets (Deficit) Without Donor Restriction - net assets (deficit) available for use in general operations and not subject to donor restrictions. All revenue not restricted by donors and donor-restricted contributions whose restrictions are met in the same period in which they are received are accounted for in net assets (deficit) without donor restriction.

Net Assets With Donor Restrictions - net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. All revenues restricted by donors as to either timing or purpose of the related expenditures or required to be maintained in perpetuity as a source of investment income are accounted for in net assets with donor restrictions. When a donor restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets (deficit) without donor restrictions.

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Notes to Consolidated Financial Statements
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Revenue and Support With and Without Donor Restrictions

Contributions and grants received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions and grants that are restricted by the donor are reported as an increase in the net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of operations as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

Contributions are recognized when the donor makes a promise to give to the family that is, in substance, unconditional. Unconditional promises to give due in the next year are reflected as current promises to give and are recorded at their net realizable values. Unconditional promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present values, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts.

Conditional promises to give are recognized when the conditions on which they are dependent are satisfied or in the case of special events, the event takes place.

Income Taxes

The individual entities comprising the Family are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law, with the exception of 1 Pond and 1 Pond Tenant, which are disregarded entities for federal income tax purposes. Income generated by activities that would be considered unrelated to each entity's mission would be subject to tax, which, if incurred, would be recognized as a current expense. During 2020, the Family accrued \$780,000 in federal income tax expense related to the gain on sale of the property held by 1 Pond. The final amount paid for the taxes regarding the sale were \$775,000 in addition to taxes related JHF Rehab LLC of \$15,000. An estimate of \$21,209 due on state unrelated taxable income for the disregarded entity JHF Rehab LLC for 2021 was accrued for in the consolidated financial statements.

Functional Allocation of Expense

Certain operating expenses have been allocated to program services based on the reasonable benefit that the program derived from these expenses. There are various funding sources providing support towards the Family's programs, and some of the expenses charged to the programs represent direct expenses related to program operations and objectives (See Note 14).

Revenues in Excess of (Less Than) Expenses

Revenues in excess of (less than) expenses reports the results of operation of the Family. In addition to resident care and service operations, revenues in excess of (less than) expenses includes investment income, realized and unrealized gains (losses) on investments, and other items. Changes in net assets without donor restrictions, which are excluded from revenues in excess of (less than) expenses, consistent with industry practice, include permanent transfers of assets to and from affiliates for other than goods and services and contributions of long-lived assets (including assets acquired using contributions that, by donor restriction, were to be used for the purpose of acquiring such assets).

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

Reclassifications

Certain reclassifications have been made to the 2020 consolidated financial statements to conform the current year presentation. Total net assets have not changed.

Subsequent Events

The Family evaluated subsequent events for recognition or disclosure through April 25, 2022, the date the consolidated financial statements were available to be issued.

3. COVID-19 Pandemic and Related Funding

On March 11, 2020, the World Health Organization declared the outbreak of a respiratory disease caused by a new coronavirus a pandemic. First identified in late 2019 and now known as COVID-19, the outbreak has impacted hundreds of thousands of individuals worldwide. In response, many countries have implemented measures to combat the outbreak that have impacted global business operations. During the second quarter of 2020, the Family's operations were significantly impacted. In March 2020, the Gallen Day Center was closed by executive order, and simultaneously, local referring hospitals to the nursing home discontinued elective procedures. There was also a general decline in individuals seeking chronic and emergency care services, resulting in occupancy decline. Increasing numbers of regulatory changes and guidance led to increased infection control procedures and mandatory testing requirements, resulting in increased wages and increased costs to protect residents and staff. The Family mitigated the impact by managing workforce productivity, actively managing cash disbursements and implementing other cost reduction measures.

Enacted on March 27, 2020, the Coronavirus Aid, Relief and Economic Security (CARES) Act was established, which authorizes \$100 billion to be administered through grants and other mechanisms to hospitals, public entities, not-for-profit entities and Medicare and Medicaid enrolled suppliers and institutional providers. The purpose of these funds is to reimburse providers for lost revenue attributable to the coronavirus disease pandemic, such as forgone revenue from canceled procedures, and to provide support for related health care expenses, such as constructing temporary structures or emergency operation centers; retrofitting facilities; purchasing medical supplies and equipment, including personal protective equipment and testing supplies; and increasing workforce. Further, these relief funds ensure uninsured patients are receiving testing and treatment for COVID-19. On April 10, 2020, the U.S. Department of Health and Human Services (HHS) began making payments to health care providers from the \$100 billion appropriation. These are payments to health care providers that will not need to be repaid as long as the Family complies with certain terms and conditions outlined by HHS.

The Family received approximately \$1,210,000 and \$2,160,000, for the years ended 2021 and 2020, respectively, of payments as part of general and targeted distributions of CARES Act Provider Relief Fund. As of December 31, 2021 and 2020, the Family has recognized the entire \$1,210,000 and \$2,160,000, respectively, as grant revenue, which is included in grant revenue on the consolidated statements of operations. The Family has asserted that it has met the conditions and restrictions outlined within the HHS' published terms and conditions for the CARES Act as of December 31, 2021 and 2020.

Noncompliance with the terms and conditions could result in repayment of some or all of the support, which can be subject to government review and interpretation. HHS has indicated Provider Relief Fund payments are subject to future reporting and audit requirements. These matters could cause reversal or claw-back of amounts previously recognized; however, an estimate of the possible effects cannot be made as of the date these financial statements were issued. In addition, it's unknown whether there will be further developments in the regulatory guidance.

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

4. Promises to Give

Unconditional promises to give are due primarily from individuals in the surrounding Bergen County area and have been reflected in these consolidated financial statements at their net realizable values.

Those promises due after one year have been discounted to their present values using a discount rate of 4%. The details of promises to give at December 31, 2021 and 2020 are set forth below:

	2021	2020
Promises to give due within one year	\$ 1,954,466	\$ 3,807,366
Promises to give due in one to five years	3,467,517	3,644,291
Gross promises to give	5,421,983	7,451,657
Less discount for present value	(304,092)	(255,099)
Total	<u>\$ 5,117,891</u>	<u>\$ 7,196,558</u>

The details of promises, net of discount for present value, to give over the next five years are set forth below:

Years ending December 31:	
2022	\$ 1,954,466
2023	1,303,211
2024	964,452
2025	101,578
2026	794,184
Total	<u>\$ 5,117,891</u>

5. Property and Equipment

Property and equipment are summarized as follows:

	2021	2020
Land	\$ 7,089,340	\$ 7,089,340
Land improvements	2,103,269	2,382,933
Buildings and building improvements	71,252,120	71,240,592
Furniture and equipment	7,915,294	8,879,840
Works of art	171,580	171,580
Construction in progress	32,124,496	14,111,472
Total cost	120,656,099	103,875,757
Less accumulated depreciation	(41,008,788)	(40,312,327)
Total	<u>\$ 79,647,311</u>	<u>\$ 63,563,430</u>

Construction in progress at both December 31, 2021 and 2020 represents costs incurred related to the renovation and expansion of JHR. Remaining commitments made at December 31, 2021 and 2020 relating to renovation and expansion total \$3,018,000 and \$15,659,000, respectively.

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
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Interest that was capitalized in connection with construction was \$139,321 in 2021 and \$2,552 in 2020.

As noted in Note 1, during 2020 1 Pond was sold. It was sold for \$11,105,724, resulting in a net gain of \$5,497,623 after closing costs, which was recognized during 2020. Proceeds of \$6,000,000 from the sale were used to pay off the 1 Pond loan. See Note 8.

6. Investments

Investments consist of the following at December 31:

	2021	2020
Equity securities	\$ 16,952,590	\$ 14,959,203
Money market funds	233,627	1,026,715
Mutual funds	3,983,607	3,871,626
Fixed income	3,605,022	4,448,561
Total	<u>\$ 24,774,846</u>	<u>\$ 24,306,105</u>

Total realized and unrealized gains (losses) on investments at December 31 were:

	2021		2020	
	Without Donor Restriction	With Donor Restriction	Without Donor Restriction	With Donor Restriction
Realized gains (losses)	\$ 1,352,529	\$ 194,788	\$ (635,908)	\$ (88,378)
Unrealized gains	756,984	295,153	647,008	287,283
Total	<u>\$ 2,109,513</u>	<u>\$ 489,941</u>	<u>\$ 647,008</u>	<u>\$ 198,905</u>

7. Fair Value Measurement

For financial instruments required to be measured at fair value on a recurring basis, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is measured using a hierarchy prioritizing the inputs used in determining valuations into three levels. The level within the fair value hierarchy is based on the lowest level input that is significant to the fair value measurement.

The levels of the fair value hierarchy are as follows:

Level 1 - Unadjusted quoted prices in active markets that are accessible to the Family for identical assets.

Level 2 - Significant inputs, other than Level 1 inputs that are observable either directly or indirectly for substantially the full term of the instruments through corroboration with observable market data.

Level 3 - Significant unobservable inputs.

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
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The following tables present financial instruments measured at fair value at December 31 by caption on the consolidated balance sheets:

Assets at Fair Value as of December 31, 2021				
	Level 1	Level 2	Level 3	Total
Investments:				
Equity securities	\$ 16,952,590	\$ -	\$ -	\$ 16,952,590
Money market funds	233,627	-	-	233,627
Mutual funds	3,983,607	-	-	3,983,607
Fixed income	-	3,605,022	-	3,605,022
Total investments	21,169,824	3,605,022	-	24,774,846
Other, beneficial interest in perpetual trust	-	-	175,269	175,269
Total assets	\$ 21,169,824	\$ 3,605,022	\$ 175,269	\$ 24,950,115

Assets at Fair Value as of December 31, 2020				
	Level 1	Level 2	Level 3	Total
Investments:				
Equity securities	\$ 14,959,203	\$ -	\$ -	\$ 14,959,203
Money market funds	1,026,715	-	-	1,026,715
Mutual funds	3,871,626	-	-	3,871,626
Fixed income	-	4,448,561	-	4,448,561
Total investments	19,857,544	4,448,561	-	24,306,105
Other, beneficial interest in perpetual trust	-	-	159,962	159,962
Total assets	\$ 19,857,544	\$ 4,448,561	\$ 159,962	\$ 24,466,067

A summary of purchases and sales of investments measured using Level 3 inputs for the years ended December 31, 2021 and 2020 is as follows:

	Beneficial Interest in Perpetual Trust
2021:	
Sales	\$ (7,036)
Purchases	-
2020:	
Sales	(6,108)
Purchases	-

The fair value of equity securities, mutual funds and money market funds is based on quoted market prices. The fair value of fixed-income securities was determined primarily based on Level 2 inputs. The Family estimates the fair value based on fixed-income securities with similar terms selling in active markets. The fair value of the beneficial interest in perpetual trust is based on the fair value of the assets in the trust.

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

8. Long-Term Debt

Jewish Home at Rockleigh

Series 2019A, 2019B and 2019C Bonds

On December 20, 2019, the New Jersey Economic Development Authority issued \$13,700,000 of Fixed Rate Refunding Revenue Bonds (Jewish Home at Rockleigh Project) 2019 to refund the Series 1998A and 1998B bonds. The Series 2019A Bonds mature on December 20, 2034 and bear interest at a fixed rate of 2.70%. Monthly interest payments begin on February 1, 2020 and principal payments begin on January 1, 2022.

On December 20, 2019, the Public Finance Authority issued \$23,580,897 of Fixed Rate Revenue Bonds Series 2019B and 2019C Bonds to be used by JHR to finance the construction and expansion of its existing family and fund issuance costs. The Series 2019B Bonds issued for \$15,000,000 mature on December 20, 2026 and bear interest at a fixed rate of 2.60%. Monthly interest payments begin on February 1, 2020 and principal payments begin on January 1, 2022. The Series 2019C Bonds issued for \$8,580,897 mature on December 20, 2029 and bear interest at a fixed rate of 2.78%. Monthly interest payments begin on February 1, 2020 and principal payments begin on January 1, 2022. The proceeds of the Series 2019B and 2019C Bonds held by the bank will be loaned to JHR as a construction is completed (draw down bonds) which is expected to last approximately 24 months. Under the bond agreements the 2019C Bonds capacity was to be reduced with the sale of 1 Pond. Therefore, the total 2019C draw down capacity was reduced to \$4,380,897.

The Series 2019A, 2019B and 2019C Bonds were direct placement issuances and were purchased directly by a bank. JHR and 1 Pond are the only two members of the obligated group under the Series 2019A, 2019B and 2019C Bonds. Substantially all the assets of JHR are collateral under the 2019A, 2019B and 2019C Bonds.

Jewish Home Assisted Living

In March 2016, JHAL obtained a construction loan for renovations to the existing facility with maximum borrowings of \$2,000,000. Interest is due monthly through October 1, 2037 and principal payments commence on October 1, 2017 through October 1, 2037. For the first 36 months, interest is fixed at an annual rate of 3.25%; starting with month 37, interest rates change to the greater of 3.25% or a rate of 200 basis points above the Federal Home Loan Bank of New York's Three-Year Regular Fixed Advance Rate. The interest rate was 4.625% at both December 31, 2021 and 2020. The financing is secured by the JHAL facility and any related improvements.

In February 2005, JHAL obtained loan financing aggregating \$12,800,000. Interest and principal are due monthly through March 31, 2035. Interest at 5% per year was due through March 31, 2015, at which point it adjusted to 3.625% will continue to adjust every five years to the Federal Home Loan Bank of New York's Five-Year Regular Fixed Advance Rate plus 175 basis points rounded up to the nearest one-eighth of 1%. The interest rate at December 31, 2021 and 2020 was 3%. Prepayment of the loan during its first 15 years are subject to a penalty ranging from 3% to 1% of the remaining balance as time elapses. The financing is secured by the JHAL facility and any related improvements. During both 2021 and 2020, JHAL made \$300,000 of prepayments.

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

JHF 1 Pond, LLC

On December 30, 2015, 1 Pond obtained \$6,000,000 in financing from a bank, evidenced by a mortgage promissory note dated December 30, 2015. Monthly payments of interest only at LIBOR plus 1.40% were due through May 1, 2020. The interest rate was 3.125% at December 31, 2019. At December 31, 2019, there was \$6,000,000 outstanding on this loan. JHR and JFAMILY both unconditionally, jointly and severally guaranteed the payment by 1 Pond of the outstanding principal amount. The proceeds from the sale of the land held by 1 Pond in 2020 (see Note 6) were used to pay off the balance of this note on March 25, 2020.

Paycheck Protection Program

During the year ended December 31, 2020, the Family received Paycheck Protection Program (PPP) (PPP Advance Round 1) loans for JHR, JHAL, JHH, JHF and JFAMILY, for a total amount of \$5,662,471. The PPP loan program was created under the CARES Act and is administered by the Small Business Administration (SBA). During April 2021, JHH also received a second draw PPP in the amount of \$526,177 (PPP Advance Round 2). Under the terms of this program, the loans may be fully or partially forgiven if the loan proceeds are spent on qualifying expenses and if staffing level and salary maintenance requirements are met. The Family may use the funds on qualifying expenses over a covered period of up to 24 weeks. At the conclusion of the covered period, any balance that is not forgiven by the SBA will be repaid over a period of two years, with interest accruing at 1% and monthly payments of principal and interest beginning ten months after the conclusion of the covered period.

Through December 31, 2021, the Family met the PPP's loan forgiveness requirements for both PPP Advance Round 1 and Round 2, and therefore, applied for forgiveness during 2021. Legal release was received during 2021, and therefore, the Family recorded forgiveness revenue of \$6,188,648 within its consolidated statement of operations for the year ended December 31, 2021.

The SBA reserves the right to audit any PPP loan, regardless of size. These audits may occur after forgiveness has been granted. In accordance with the CARES Act, all borrowers are required to maintain their PPP loan documentation for six years after the PPP loan was forgiven or repaid in full and to provide that documentation to the SBA upon request.

Debt Covenants

The Family is required by the debt agreements listed above to comply with certain financial and nonfinancial covenants, including, but not limited to, debt service coverage ratios and a days cash on hand requirement. JHAL was in violation of its debt service coverage ratio related to the \$2,000,000 construction loan discussed above for the year ended December 31, 2020; however, this covenant violation was subsequently waived by the lender on May 6, 2021.

	2021	2020
Series 2019A	\$ 13,700,000	\$ 13,700,000
Series 2019B	13,532,477	51,000
Series 2019C	51,000	51,000
JHAL loan	3,368,909	3,920,577
JHAL construction loan	1,368,709	1,418,373
PPP loans	-	5,662,471
	32,021,095	24,803,421
Less current portion	1,145,394	1,860,279
Less unamortized deferred financing costs	702,945	756,173
Total	<u>\$ 30,172,756</u>	<u>\$ 22,186,969</u>

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements

December 31, 2021 and 2020

Subsequent to yearend, the remainder of the 2019C bonds were drawn down in the amount of \$4,329,897. This will add to five year payout schedule below from 2022 to 2026 and thereafter by the following amounts: \$87,123, \$106,793, \$109,513, \$112,969, \$116,195 and \$3,797,304 respectively.

Future principal payments as per the original amortization schedule before the 2022 withdrawal are as follows:

Years ending December 31:

2022	\$ 1,145,394
2023	1,165,230
2024	1,185,047
2025	1,205,472
2026	1,226,523
Thereafter	<u>26,093,429</u>
Total long-term debt	<u>\$ 32,021,095</u>

9. Net Assets

Without Donor Restrictions

The Family's board of directors has chosen to place the following limitations on net assets without donor restrictions as of December 31, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Designated for working capital operations	\$ 9,453,649	\$ 8,855,735
Designated for capital reserves	10,257,671	11,013,381
Undesignated	<u>50,623,576</u>	<u>45,066,093</u>
Total	<u>\$ 70,334,896</u>	<u>\$ 64,935,209</u>

With Donor Restrictions

Net assets with donor restrictions (including donor-restricted endowments) at December 31, 2021 and 2020 have been restricted by donors for the principal and/or investment earnings to be spent as follows:

	<u>2021</u>	<u>2020</u>
Resident programs and services	\$ 3,584,997	\$ 3,170,070
General operations support	389,234	402,256
Employee support and programs	164,168	143,641
Capital projects	13,147,457	12,129,542
Home and community-based services	1,011,593	898,897
Elder abuse prevention	<u>34,568</u>	<u>31,408</u>
Total	<u>\$ 18,332,017</u>	<u>\$ 16,775,814</u>

The above amounts include donor-restricted endowments totaling \$4,924,577 and \$4,298,036 at December 31, 2021 and 2020, respectively.

Net assets with donor restrictions of \$180,501 and \$4,500,547 were released from restrictions due to the satisfaction of time or purpose restrictions in 2021 and 2020, respectively.

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

10. Donor-Restricted Endowments

The Family's endowment includes donor-restricted endowment funds. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The board of directors of the Family has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Family classifies as donor-restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the endowment fund relates to investment earnings that have not yet been appropriated for expenditure by the Family in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Family considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the Family and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Family
- The investment policies of the Family

	Changes in Endowment Net Assets With Donor Restrictions for the Fiscal Years Ended December 31,	
	2021	2020
Endowment net assets, beginning of year	\$ 4,298,036	\$ 4,011,185
Investment return:		
Contributions	12,790	5,218
Investment return	646,901	325,758
Distributions	(17,014)	(12,146)
Management fee	(16,136)	(31,979)
Total investment return	626,541	286,851
Endowment net assets, end of year	\$ 4,924,577	\$ 4,298,036

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

Funds With Deficiencies

From time to time, the fair value of assets associated with the endowment funds may fall below the value of the initial and subsequent donor giving corpus amounts (underwater). When the fair value of the endowment investments falls below the corpus balance, the underwater amount is classified as a reduction of net assets with donor restrictions. The restoration of these funds shall be made with net appreciation in subsequent years and classified as increases of net assets with donor restrictions.

Endowment Investment Policy and Strategy

The philosophy of the board of directors, in conjunction with the finance committee, has been to ensure that assets are protected through conservative management and investment. This philosophy is aimed primarily at preservation and safety of principal, with long-term reasonable growth. The endowment investments may be invested in any combination of asset allocation, provided they offer the highest probability of achieving the investment goals of the Family. The original corpus balance of the endowment and any accumulated earnings are reflected as net assets with donor restrictions.

Spending Policy and how the Investment Objectives Relate to Spending Policy

It has been the policy of the board of directors to utilize interest and dividends on the endowment as stipulated by the donor, up to a maximum of 5% per year. In cases where the donor has not specified the purpose of the endowment, interest and dividends are utilized to subsidize operations of affiliated entities, up to a maximum of 5% per year.

11. Net Resident Service Revenues

The Family disaggregates revenue from contracts with customers by payor types and service lines. The Family has determined that the disaggregation of revenues into these categories achieves the disclosure objective to depict the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors. Tables providing details of these factors are presented below.

The composition of net revenue service revenues by primary payor type for the years ended December 31, 2021 and 2020 consist of the following:

	2021	2020
Medicaid	\$ 7,467,613	\$ 6,219,808
Medicare	12,620,839	10,492,311
Private pay	17,954,128	16,262,245
Insurance, grants and other	1,671,500	1,421,324
Total	<u>\$ 39,714,080</u>	<u>\$ 34,395,688</u>

The composition of service revenue based on services provided for the years ended December 31, 2021 and 2020 is as follows:

	2021	2020
Skilled nursing	\$ 28,408,175	\$ 23,541,424
Assisted living	8,854,238	8,289,403
Adult daycare	-	205,944
Home health	2,451,667	2,358,917
Total	<u>\$ 39,714,080</u>	<u>\$ 34,395,688</u>

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

12. Retirement Plan

The Family has an employee savings provision 401(k) retirement plan whereby eligible participating employees may elect to contribute up to 70% of their gross salaries, not to exceed federal tax law limitations. The Family contributes 2% of employee salaries on behalf of all eligible employees and in addition, matches 20% of the employees' contributions up to 5% of the employees' salaries elected for contributions. The 2% match was suspended in 2020. Total retirement expenses for the years ended December 31, 2021 and 2020 were \$86,324 and \$151,248, respectively.

13. Concentrations of Credit Risk and Uncertainties

The Family maintains cash balances at financial institutions located in New Jersey. Certain accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At times during the years ended December 31, 2021 and 2020, the Family held cash in excess of federally insured limits.

Concentrations of credit risk with respect to receivables as of December 31, 2021 and 2020, due from residents, third-party payors and others for services rendered by major source, were as follows:

	2021	2020
Medicaid	15 %	13 %
Medicare	38	51
Private pay	16	17
Insurance, grants and other	31	19
Total	100 %	100 %

The Family makes an initial and ongoing evaluation of a resident creditworthiness or obtains third-party verification of payment coverage and, as such, considers the credit risks it assumes and any billed amounts not expected to be collected from residents or third parties for services rendered to represent bad debt expense.

14. Functional Expenses

The Family provides care, housing and services to its residents and the community. Operating expenses related to providing services for the year ended December 31, 2021 and 2020 were as follows:

	2021			
	Services and Care	General and Administrative	Fundraising	Total
Salaries, benefits and payroll taxes	\$ 27,394,332	\$ 3,303,598	\$ 717,928	\$ 31,415,858
Supplies and expenses	9,694,475	1,230,715	92,153	11,017,343
Professional service and consultant fees	-	412,481	-	412,481
Depreciation	2,438,061	73,602	-	2,511,663
Interest and related expense	586,998	17,407	-	604,405
Disposal of property, equipment and construction in process	436,049	15,215	-	451,264
Bad debt expense	-	505,999	-	505,999
Direct costs of special events	108,331	-	192,997	301,328
Total	\$ 40,658,246	\$ 5,559,017	\$ 1,003,078	\$ 47,220,341

Jewish Home Family and Affiliates

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

	2020			
	Services and Care	General and Administrative	Fundraising	Total
Salaries, benefits and payroll taxes	\$ 25,694,782	\$ 3,741,627	\$ 627,141	\$ 30,063,550
Supplies and expenses	8,279,953	2,019,901	76,927	10,376,781
Professional service and consultant fees	1,081,899	483,535	861	1,566,295
Depreciation	2,491,648	74,187	-	2,565,835
Interest and related expense	614,357	61,472	-	675,829
Disposal of property, equipment	16,157	-	-	16,157
Bad debt expense	361,000	-	-	361,000
Direct costs of special events	127,964	-	63,904	191,868
Total	<u>\$ 38,667,760</u>	<u>\$ 6,380,722</u>	<u>\$ 768,833</u>	<u>\$ 45,817,315</u>

The variance between the functional expenses reported above and the operating expenses reported on the consolidated statements of operations is attributable to the Jewish Home Foundation of North Jersey, Inc., and Affiliate's direct costs of special events totaling \$301,328 and \$191,868 for 2021 and 2020, respectively. The direct costs are included in contributions and fundraising revenue on the consolidated statements of operations. The financial statements report certain expense categories that are attributable to more than one function. Therefore, these expenses require an allocation on a reasonable basis that is consistently applied. Costs are directly assigned and allocated between services and care, general and administrative, and fundraising based on the Family's detailed general ledger account structure, except for depreciation, interest, property taxes and utilities that have been allocated by square footage for 2021 and 2020.

15. Liquidity

The following reflects the Family's financial assets as of December 31, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the consolidated balance sheets date:

	2021	2020
Cash and cash equivalents	\$ 15,805,125	\$ 14,103,724
Accounts receivable	3,345,804	3,910,251
Investments	24,774,846	24,306,105
Promises to give	1,954,466	3,807,366
Financial assets, at year end	45,880,241	46,127,446
Less those unavailable for general expenditures within one year due to contractual or donor-imposed restrictions:		
Investments, restricted by donor with time or purpose restrictions	11,826,145	9,419,294
Promises to give, restricted by donor with time or purpose restrictions	1,954,466	3,807,366
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 32,099,630</u>	<u>\$ 32,900,786</u>

Jewish Home Family and Affiliates

Consolidating Balance Sheet

December 31, 2021

	Jewish Home at Rockleigh	Jewish Home Assisted Living	Jewish Home at Home, Inc.	Jewish Home Foundation of North Jersey, Inc.	JHF 1 Pond LLC	Jewish Home Family, Inc.	JHF Rehab, Inc.	Eliminating Entries	Total
Assets									
Current Assets									
Cash and cash equivalents	\$ 2,270,806	\$ 3,920,210	\$ 539,415	\$ 8,853,293	\$ -	\$ 191,498	\$ 29,903	\$ -	\$ 15,805,125
Accounts receivable, net of allowance for uncollectible accounts	3,024,722	44,805	212,836	-	-	63,441	-	-	3,345,804
Due from affiliates	879,624	9,864	484	143,384	-	28,371	-	(1,061,727)	-
Promises to give	-	-	-	1,954,466	-	-	-	-	1,954,466
Insurance recovery receivable	260,356	45,904	-	-	-	-	-	-	306,260
Health insurance and workers' compensation fund	158,578	58,501	23,664	683	-	243,510	-	-	484,936
Prepaid expenses and other current assets	444,643	283,300	54,338	39,766	-	42,192	-	-	864,239
Total current assets	7,038,729	4,362,584	830,737	10,991,592	-	569,012	29,903	(1,061,727)	22,760,830
Investments	15,083,835	2,748,548	-	6,942,463	-	-	-	-	24,774,846
Property and Equipment, Net	64,027,645	15,559,610	25,330	27,992	-	6,734	-	-	79,647,311
Other Assets									
Resident security deposits	541,532	579,789	-	-	-	-	-	-	1,121,321
Promises to give, net of current portion	13,150	-	-	3,150,275	-	-	-	-	3,163,425
Beneficial interest in perpetual trust	-	-	-	175,269	-	-	-	-	175,269
Resident funds	93,411	-	-	-	-	-	-	-	93,411
Other assets	79,500	-	-	-	-	-	75,000	-	154,500
Total other assets	727,593	579,789	-	3,325,544	-	-	75,000	-	4,707,926
Total assets	\$ 86,877,802	\$ 23,250,531	\$ 856,067	\$ 21,287,591	\$ -	\$ 575,746	\$ 104,903	\$ (1,061,727)	\$ 131,890,913

Jewish Home Family and Affiliates

Consolidating Balance Sheet

December 31, 2021

	Jewish Home at Rockleigh	Jewish Home Assisted Living	Jewish Home at Home, Inc.	Jewish Home Foundation of North Jersey, Inc.	JHF 1 Pond LLC	Jewish Home Family, Inc.	JHF Rehab, Inc.	Eliminating Entries	Total
Liabilities and Net Assets (Deficit)									
Current Liabilities									
Accounts payable and accrued expenses	\$ 3,869,120	\$ 399,348	\$ 5,300	\$ 22,646	\$ -	\$ 151,128	\$ 10,703	\$ -	\$ 4,458,245
Due to affiliates	28,688	24,490	244,823	596	-	763,130	-	(1,061,727)	-
Current portion of long-term debt	831,277	314,117	-	-	-	-	-	-	1,145,394
Retainage payable	1,563,396	-	-	-	-	-	-	-	1,563,396
Deferred revenue	178,419	149,024	-	285,862	-	-	-	-	613,305
Health insurance accrual	206,971	64,737	46,063	-	-	122,109	-	-	439,880
Accrued compensation and related liabilities	2,096,058	625,847	150,509	90,318	-	505,672	-	-	3,468,404
Total current liabilities	8,773,929	1,577,563	446,695	399,422	-	1,542,039	10,703	(1,061,727)	11,688,624
Long-Term Debt, Net of Current Portion and Unamortized Deferred Financing Costs									
	25,801,002	4,371,754	-	-	-	-	-	-	30,172,756
Other Long-Term Liabilities									
Resident security deposits	541,532	579,789	-	-	-	-	-	-	1,121,321
Resident funds	93,411	-	-	-	-	-	-	-	93,411
Other long-term liabilities	105,818	21,158	-	20,912	-	-	-	-	147,888
Total other long-term liabilities	740,761	600,947	-	20,912	-	-	-	-	1,362,620
Total liabilities	35,315,692	6,550,264	446,695	420,334	-	1,542,039	10,703	(1,061,727)	43,224,000
Net Assets (Deficit)									
Without donor restrictions	51,548,960	16,700,267	409,372	2,548,390	-	(966,293)	94,200	-	70,334,896
With donor restrictions	13,150	-	-	18,318,867	-	-	-	-	18,332,017
Total net assets (deficit)	51,562,110	16,700,267	409,372	20,867,257	-	(966,293)	94,200	-	88,666,913
Total liabilities and net assets (deficit)	\$ 86,877,802	\$ 23,250,531	\$ 856,067	\$ 21,287,591	\$ -	\$ 575,746	\$ 104,903	\$ (1,061,727)	\$ 131,890,913

Jewish Home Family and Affiliates

Consolidating Statement of Operations

Year Ended December 31, 2021

	Jewish Home at Rockleigh	Jewish Home Assisted Living	Jewish Home at Home, Inc.	Jewish Home Foundation of North Jersey, Inc.	JHF 1 Pond LLC	Jewish Home Family, Inc.	JHF Rehab, Inc.	Eliminating Entries	Total
Operating Revenue and Other Support									
Resident service revenue	\$ 28,408,175	\$ 8,854,238	\$ 2,451,667	\$ -	\$ -	\$ 2,868,248	\$ -	\$ (2,868,248)	\$ 39,714,080
Contributions and fundraising	112,252	360,651	-	1,587,698	-	37,900	-	-	2,098,501
Grant revenue	587,869	622,119	-	-	-	-	-	-	1,209,988
PPP loan forgiveness	3,425,129	1,241,865	1,134,012	88,635	-	299,007	-	-	6,188,648
Other operating revenue	361,538	45,820	1,941	-	-	5,804	57,994	(55,298)	417,799
Net assets released from restrictions used in operations	-	-	-	180,501	-	-	-	-	180,501
Total operating revenue and other support	32,894,963	11,124,693	3,587,620	1,856,834	-	3,210,959	57,994	(2,923,546)	49,809,517
Expenses									
Medical and related functions	15,105,978	3,350,359	1,935,526	-	-	-	-	-	20,391,863
Service departments	5,524,690	2,223,446	-	-	-	-	-	-	7,748,136
Support services	2,933,329	1,297,870	137,306	352,602	-	2,310,132	-	(55,298)	6,975,941
Payroll taxes and employee benefits	4,261,369	1,226,003	757,347	-	-	963,455	21,209	-	7,229,383
Management fee	1,923,534	635,049	181,739	127,926	-	-	-	(2,868,248)	-
Depreciation	1,698,397	792,030	18,379	-	-	2,857	-	-	2,511,663
Interest and related expenses	425,130	179,275	-	-	-	-	-	-	604,405
Disposal of property, equipment and construction in process	441,588	5,642	4,034	-	-	-	-	-	451,264
Bad debt expense	462,000	27,999	16,000	-	-	-	-	-	505,999
Fundraising expenses	-	-	-	500,359	-	-	-	-	500,359
Total expenses	32,776,015	9,737,673	3,050,331	980,887	-	3,276,444	21,209	(2,923,546)	46,919,013
Operating income (loss)	118,948	1,387,020	537,289	875,947	-	(65,485)	36,785	-	2,890,504
Nonoperating Income (Expense)									
Dividends and interest	311,211	59,611	431	27,735	4	394	284	-	399,670
Net realized and unrealized gains on investments	1,670,558	289,961	-	148,994	-	-	-	-	2,109,513
Total nonoperating income	1,981,769	349,572	431	176,729	4	394	284	-	2,509,183
Revenues in excess of (less than) expenses	2,100,717	1,736,592	537,220	1,052,676	4	(65,091)	37,069	-	5,399,687
Net Contributions From (to) Affiliates	601,761	168,290	160,000	(730,051)	(258,929)	58,929	-	-	-
Increase (decrease) in net assets without donor restrictions	\$ 2,702,478	\$ 1,904,882	\$ 697,720	\$ 322,625	\$ (258,925)	\$ (6,162)	\$ 37,069	\$ -	\$ 5,399,687